

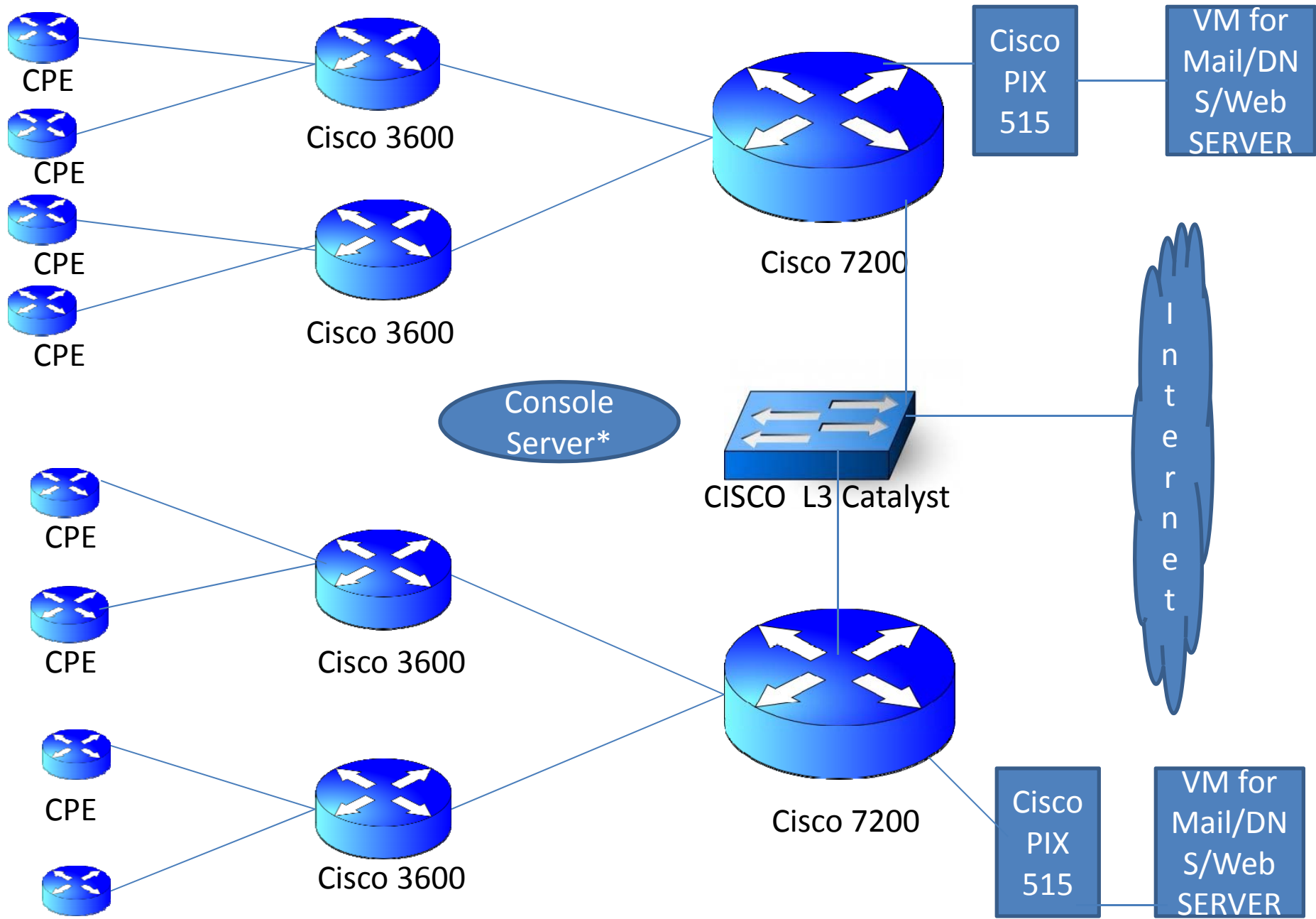
## QUERIES FOR IPV6 TRAINING AND CONSULTING

S. No.	Section No. & Page No.	Clause in RFP	Query	Response
1	5.1 IT Training & 5.2 IT Consulting, Page 3	The bidder should have a minimum of 15 training/Consultancy staff on rolls of the company out of which atleast 5 should be IPv6 certified and posted in India.	Request ERNET to relax the clause to "at least 2 IPv6 certified Gold Engineer resources." Bidder requests ERNET to also consider IPv6 certifications like "Hurricane Electric" for the eligibility fulfillment apart from IPv6 forum certification.	The bidder should have a minimum of 15 training/Consultancy staff on rolls of the company out of which atleast 3 should be IPv6 certified and posted in India.
2	5.1 IT Training, Page 3	The bidder should submit a copy of training course material for any one module of similar type as enclosed in Annexure II along with the technical bid.	Is the bidder expected to create a module in line with the curriculum in Annexure II or can the bidder share a module as per their past experience.	Copy of training course material of similar type has been asked. Hence bidder may share courseware of any module as per past experience. However it should cover approx 70% of the course content listed. This is to evaluate the competency of the bidder in designing quality training courses
3	5.1 IT Training, Page 3	The bidder should submit a copy of training course material for any one module of similar type as enclosed in Annexure II along with the technical bid.	Since bidder is expected to create a sample curriculum, ERNET is requested to extend the deadline till 18th January 2012 for the bidder to be able to submit the best proposal.	Deadline extended. See notice
4	10. Infrastructure for IT Training, Page 8	Although ERNET will in most cases provide training setup infrastructure on its own, State-of the art Hardware should be available with the vendor to augment / supplement wherever required and to provide hands-on experience. The training should be designed to ensure at least half of the duration of a subject allows hands-on experience	Please provide the infrastructure specifications available with ERNET.	CISCO 7200, CISCO 3600, PIX 515, VM's of Windows 2008 / 2012, RHEL 5 /6. Diagram attached
5	16. Scope of Work, A. IT Training, Page 11	The training to be imparted simultaneously in one or more locations like in the States/UTs across India at a time.	Please provide the list of locations for the training delivery along with the segregation of total number of batches per location.	Selected vendor is expected to impart training on pan India basis.
6	16. Scope of Work, A. IT Training, Page 11	The Bidder should have minimum 5-6 certified resources on its roll. The resources should be certified as per IPv6 forum curriculum with sound knowledge on the subject.	Bidder requests ERNET to also consider IPv6 certifications like "Hurricane Electric" apart from IPv6 forum certification.	No Change
7	16. Scope of Work, A. IT Training, Page 12	Creation of Training Portal to be property of ERNET and hosted at ERNET India with the following features broadly.	Does ERNET has a preference for on-premises portal implementation? Or can the bidder propose a cloud model for hosting the portal?	Portal should be hosted in ERNET
8	16. Scope of Work, A. IT Training, Page 12	Creation of Training Portal to be property of ERNET and hosted at ERNET India with the following features broadly.	Please specify the total number of users for the portal along with the expected concurrency.	The hardware is being provided by ERNET and would be scaled as per requirement. However the software should be scalable since it will be used for certificate retrieval etc. by trainees who have passed out and this number will keep on growing. Active trainees would not be more than 500. Concurrency needs to be taken at 70% of active Trainees
9	16. Scope of Work, A. IT Training, Page 12	Creation of Training Portal to be property of ERNET and hosted at ERNET India with the following features broadly.	Please provide the scalability requirement for the portal. What is the expected y.o.y. increase of the number of users?	replied above

10	Price Schedule for IPv6 Training, Page 21	General Query	The unit price for training will depend on the location of delivery. Since ERNET has mentioned training has to happen in multiple locations, please enlist these locations for bidder's reference to arrive at the pricing.	Selected vendor is expected to impart training on pan India basis. Requirements may come from various departments and offices hence it is not possible to list the locations. Bidder has to offer the prices keeping all such factors in mind.
11	12.4.1 (c), page 66	General Query	Is there a requirement for infrastructure as well? Please specify and elaborate the scope.	Although ERNET will in most cases provide training setup infrastructure on its own, State-of the art Hardware should be available with the vendor to augment / supplement wherever required and to provide hands-on experience
12	6. General Conditions, Page 6	The bidder shall supply, Installation & commissioning all Equipment, spares and accessories as may be required during Training at all locations. The bidder will have to arrange/provide for all the equipment & tools required for successful Training if asked by ERNET.	Since ERNET will provide the infrastructure for the training, please elaborate the expectations from the bidder for "provision/arrangement of equipment and tools for training."	List of equipments already provided. However in case required for the training, additional equipments may have to be arranged by Bidder for the successful conduct of the course.
13	Page-23, last line	Nodes means no of PC, other supporting devices like routers, switches, firewall & Servers etc. have to be incorporated in the same.	There has to be some baselines for the same as well.	query vague. No Change
14	Page 2	Eligibility Criteria	Kindly confirm whether Consortium Bid is allowed or not.	Consortium bid is allowed however the prime bidder must satisfy the turnover and ISO certificate clauses
15	Clause 5(i), Page 2	The bidder should be ISO 9001:2008 for Training and 27001:2005 for consultancy services Certified Company.	Please clarify that the bidder should have both ISO certificates (9001 & 27001) for both the Training and Consultancy Annexures.	Bidder should have both the certifications
16	Clause 5.1 (2), Page 3	The bidder should submit atleast 1 Purchase order from government department / PSU for imparting IT trainings to atleast 300 participants or two order of 200 participants or three orders of 150 participants across multiple locations in India in last 3 years.	Please clarify if we can submit multiple PO's totalling to 300 participants in the last 7 years.	Clause amended to "The bidder should submit atleast 1 Purchase order from government department / PSU for imparting IT trainings to atleast 300 participants or two order of 200 participants or three orders of 150 participants across multiple locations in India in last 5 years."
17	Clause 5.1 (4), Page3	The bidder should submit a copy of training course material for any one module of similar type as enclosed in Annexure II along with the technical bid.	We request you to allow us to submit the courseware after the selection.	No Change
18	& Clause 6 (17), Page 6	The bidder shall supply, Installation & commissioning all Equipment, spares and accessories as may be required during Training at all locations. The bidder will have to arrange/provide for all the equipment & tools required for successful Training if asked by ERNET.	Kindly specify which equipment is being mentioned here.	ERNET will provide hardware consisting of console login and routers / Servers / Firewal as per the attached diagrams. Software Simulator would be provided as per the Diagram-II attached

19	Clause 6 (21), Page 6	ERNET would empanel three vendors for the two services (Training & Consultancy) asked and orders would be given in the ratio of 50:35:15. In case only two bidders qualify, the ratio would be 60:40.	Can Ernet Empanel only 1 Vendor also. Please confirm.	Yes in case only one qualify commercially.
20	Clause 9, Page 8	Payment Terms	It is requested to consider some mobilization advance alongwith the PO. Kindly confirm if this is acceptable.	No Change
21	Clause 14(ii), Page 9	Distribution would normally be at 50(L1) + 35(L2) + 15(L3) ratio basis on the applicable rates (the rates would be fixed as per the lowest price in each modules offered by the other successful bidder/s). In case of two successful bidders, the ratio would be 60(L1) + 40(L2). The empanelled vendor/s would provide the services at	i)Kindly clarify the criteria of successful bidder.	Successful bidder shall be Commercially successful bidders i.e L1, L2 and L3 bidders
			ii)If there are 6 technically qualified bids, will the lowest be taken from all 6 or only L1/L2/L3.	Already clarified above
			iii) In our view the total price should only determine the L1 and that price should be final.	No Change
22	Clause 16(A), Page11	Providing adequate no of competent faculty (minimum of two numbers) for Training (both theoretical and practical hands on) in a batch maximum upto 20 participants at	Kindly confirm the minimum batch size.	The minimum batch size would be 10 candidates
23	Clause 16(A), Page11	Preparation of training material (both theoretical and practical workbook for hands on) to be taught by the vendor as per the course content. The same has to be approved by ERNET India and will become the property of ERNET India	The Training material prepared by the vendor cannot be a property of Ernet. Also Ernet shall not use this courseware anywhere else where the empanelled vendor is not involved. PI clarify the understanding.	No Change. Additionally to have same course content for all the bidders, ERNET will finalise the final contents form the one's submitted by empanelled vendors to be aught by all the empanelled vendors.
24	Clause 16(A), Page12	Creation of Training Portal to be property of ERNET and hosted at ERNET India with the following features broadly.	Creation of Portal is Software development Job. Kindly remove the same from trainings and include in a separate Annexure which is not linked with trainings.	No change
25	Clause 16(B) IV, Page13	SELECTION OF IMPLEMENTING AGENCY:		
		• Preparation of detailed technical and financial tender document for the prevailing and planned IP infrastructure in the respective department/organization.	Only RFP is to be made by the empanelled agency. There would be no further involvement of the empanelled agency. Please confirm.	Yes, the vendor is expected to prepare the draft RFP and would be responsible for its completeness and as per Government guidelines to be neutral and unbiased
26	Annexure II, Page 15	Course Content	Ideally this should be as per the IPv6 guidelines which is not the case. Kindly Amend as per the guidelines.	No Change
27	Annexure II, Page 15	Course Content	Duration of certain modules is high. Please reconsider.	No Change
28	Annexure III, Page 21	Price Schedule for IPv6 Training	Kindly clarify the evaluation mechanism. Do we need to quote the price of per participant or per batch in column B,C and D.	Per participant price has to be offered in each of the cases
29	Annexure IV, Page 23	Price Schedule for IPv6 Consultancy	Evaluation mechanism is not clear. Kindly clarify.	PI refer revised table
30	Additional Query		The Consultancy may require travel as well but not in all cases. Kindly clarify how would that be considered.	The selected vendor should be able to provide the services on PAN India basis. Bidder needs to quote considering all such aspects
31	Additional Query		The IPv6 Course Content provided in the tender document is of advanced level only. We suggest that a user level course of about 1 day duration should also be included in the training to cater to the General Users for inculcating IPv6 awareness among them	A user level training has been incorporated for a duration of 2 days. Please refer the amended course details.

32	Additional Query		In the Price Schedule for IPv6 Consultancy, there is a mention of price for various numbers of nodes however, the locations of the same have not been provided in the tender. Kindly define the locations of these nodes for ease of quoting	All the nodes to be considered within a single campus at one location itself. Bidders may quote accordingly.
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### Proposed Infrastructure Available at ERNET

\*The console server will be connected through Ethernet on internet and on serial ports to all devices console ports. Training locations will access the central infrastructure over either ERNET network/ NKN or over the Internet.

**PRICE SCHEDULE FOR IPv6 Training**

To,

The Registrar & CPO  
 ERNET India  
 10th Floor, Jeevan Prakash Building,  
 25, K.G. Marg,  
 New Delhi – 110 001.

Tender No. \_\_\_\_\_

Date of Opening .....

We \_\_\_\_\_ hereby certify that we are established firm with modern equipment and training infrastructure which will be open to inspection by the representative of ERNET India. We hereby offer to provide the following services at the prices and within the period indicated below:

S. No.	Item Description	Qty. ** (A)	*Unit price (upto 20 participants) (B)	*Unit price (upto 50 participants) (C)	Unit price (upto 100 participants) (D)	Total E= A* (B+C+D)	Total Tax / Surcharge (F)	Any other Charges (G)	Total price in INR H = (E+F+G)	
01	Intro-6	500								
02	Module-1	200								
03	Module 2	150								
04	Module 3	100								
05	Module 4	50								
06	Module 5	50								
06	Training Portal*	01	Total inclusive of any software / Tax etc. with maintenance and augmentation for 3 years							
<b>Grand Total</b>										

\* Portal to be awarded to the Lowest bidder in this item

\*\* For Calculation purpose only

We (bidder) hereby undertake and confirm that:

1. The quotation has been submitted for all items strictly as per the specifications and been given compliance in this regard.
2. There are No deviations in the specifications as asked in the tender.
3. It is hereby confirmed that we have understood the terms and conditions of the tender and have thoroughly examined specifications and are thoroughly aware of the nature of services required and our offer is to provide services strictly in accordance with the requirement and terms and conditions of the tender. We agree to abide by the terms and conditions of the tender if the contract is awarded to us.
4. We hereby offer to provide services detailed above or such portion thereof as you specify in the purchase order at the price quoted and agree to hold this offer open for acceptance for a period of 180 days from the date of opening of bid.
5. Bid security for an amount equal to Rs. ....../- is enclosed in the form of Bank Draft/Pay Order/ Bank Guarantee.

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(Signature and seal of Bidder)

Dated \_\_\_\_\_

**PRICE SCHEDULE FOR IPv6 Consultancy**

To,

The Registrar & CPO  
 ERNET India  
 10th Floor, Jeevan Prakash Building,  
 25, K.G. Marg,  
 New Delhi – 110 001.

Tender No. \_\_\_\_\_

Date of Opening .....

We \_\_\_\_\_ hereby certify that we are established firm with modern equipment and training infrastructure which will be open to inspection by the representative of ERNET India. We hereby offer to provide the following services at the prices and within the period indicated below:

S. No.	Qty. (A)	Item Description	Price (B)	Taxes (C)	Any other Charges (D)	Total Price In INR E= A(B+C+D)
01	100	For 50 or below nodes				
02	75	From 51 to 100 nodes				
03	50	From 101 to 250 nodes				
04	25	From of 251 to 500 nodes				
05	25	From of 501 to 1000 nodes				
<b>Total</b>						

***Nodes means no of PC, other supporting devices like routers, switches, firewall & Servers etc. have to be incorporated in the same.***



We (bidder) hereby undertake and confirm that:

1. The quotation has been submitted for all items strictly as per the specifications and been given compliance in this regard.
2. There are No deviations in the specifications as asked in the tender.
3. It is hereby confirmed that we have understood the terms and conditions of the tender and have thoroughly examined specifications and are thoroughly aware of the nature of services required and our offer is to provide services strictly in accordance with the requirement and terms and conditions of the tender. We agree to abide by the terms and conditions of the tender if the contract is awarded to us.
4. We hereby offer to provide services detailed above or such portion thereof as you specify in the purchase order at the price quoted and agree to hold this offer open for acceptance for a period of 180 days from the date of opening of bid.
5. Bid security for an amount equal to Rs. ....../- is enclosed in the form of Bank Draft/Pay Order/ Bank Guarantee.

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(Signature and seal of Bidder)

Dated \_\_\_\_\_

## Intro-6 Module Contents

Day-1	<b>Introduction to IPv6</b> Explaining the Rationale for IPv6 , IP Address Allocation, History of IPv4 , Next Generation of IP, IPv4 Workarounds, Revisited Understanding DHCPv6
	<b>Evaluating IPv6 Features and Benefits</b> Features and Benefits of IPv6 , IPv6 Addresses, IPv6 Subnetting, IPv6 Auto configuration, Advanced IPv6 Features, Transition Strategies to IPv6, IPv6 Packet Structure
Day-2	<b>IPv6 Operations</b> Understanding the IPv6 Addressing Architecture , IPv6 Addressing Architecture, IPv6 Address Formats and Types, IPv6 Address Uses, Required IPv6 Addresses
	<b>IPv6 Configuration</b> Configuring User devices for IPv6